

Message Text

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43

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 301620Z APR 76

FM AMEMBASSY TEGUCIGALPA

TO USDOC WASHDC

INFO SECSTATE WASHDC 3223

UNCLAS TEGUCIGALPWS2145

E.O. 11652: N/A

TAGS: BEXP, HO

SUBJ: WTDR/FTI

REF: USDOC 3012

1. HONDURAS 2. CNTRY CODE: 215 3. SER. NO: 0022400

4. QUINCHON LEON Y COMPANIA

5. 3A. CALLE Y 5A. AVE.; P.O. BOX 85

6. TEGUCIGALPA, D.C., HONDURAS

7. ESTABL: 1900 8. EMPL: 46 9. SIZE: (20-X) MEDIUM

10. REPUTATION (22-X) GOOD

11. SELLS ITS PRODUCTS IN HONDURAS

12. RPT. DATE: 04/76

13A. 28510/135 RETL; DIST; IMP; OF PAINTS, VARNISHES, LACQUERS,
ENAMELS.

13B. 35440/135 RETL; DIST; IMP; OF SPECIAL DIES AND TOOLS.

13C. 35400/135 RETL; DIST; IMP; OF METALWORKING MACHINERY
AND EQUIPMENT.

13D. 34290/135 RETL; DIST; IMP; OF HARDWARE, N.E.C.

13E. 36420/135 RETL; DIST; IMP; OF LIGHTNING FIXTURES.

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14. CONTACT: ARTURO LEON, TITLE: MGR.

15. CABLE: QUINCHON 16. TELEX: N.A. 17. TEL: 225171

18. FINANCIAL REFS: BANCO DE HONDURAS AND BANCO ATLANTIDA,
BOTH IN TEGUCIGALPA, D.C.

19. TRADE REFS: CHAMBER OF COMMERCE, EDIFICIO BARJUM,
TEGUCIGALPA, HONDURAS.

20. REPRESENTATIVE AND DISTRIBUTOR FOR: F.E. MYERS AND BROS,
ASHLAND, OHIO (PUMPS); MINNESOTA MINING AND MANUFACTURING
CO., ST. PAUL, MINN. (ADHESIVE TAPE, GLUE, ETC.); JOHNS
MANVILLE INTL., DENVER, COLORADO (GASKETS); SHERWIN
WILLIAMS, CLEVELAND, OHIO, (PAINTS); OWENS CORNING
FIBERGLASS CO., TOLEDO, OHIO, (FIBERGLASS).

21. THIS FIRM IS THE OLDEST IN THE COMMERCIAL SECTOR OF
HONDURAS AND OPERATES ONE OF THE MOST IMPORTANT HARDWARE
STORES. THE FIRM IS LOCATED IN ITS OWN MODERN BUILDING IN
THE COMMERCIAL CENTER OF TEGUCIGALPA. THE FIRM OWNS SEVERAL
MOTOR VEHICLES FOR THE DISTRIBUTION OF ITS MERCHANDISE.
THE FIRM ENJOYS A GOOD REPUTATION IN LOCAL BANKING
CIRCLES AND IS RECOMMENDED AS A SUITABLE TRADE CONTACT
FOR U.S. SUPPLIERS.

22. PREPARED BY: J.J. ORTUNO, APPROVED BY: D. MCNALLY
SANCHEZ

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 30 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976TEGUCI02145
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760167-0571
From: TEGUCIGALPA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t1976041/aaaaaaaj.tel
Line Count: 89
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ellisoob
Review Comment: n/a
Review Content Flags:
Review Date: 05 OCT 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 OCT 2004 by cookms>; APPROVED <02 NOV 2004 by ellisoob>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI
TAGS: BEXP, HO
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006